



WYFF4.com

WYFF 4
505 Rutherford Street
Greenville, SC 29609
(864)242-4404

CONTRACT

And:

Waterfront Strategies
Attention: Katie Thompson
3050 K Street NW
Washington, DC 20007

<u>Contract / Revision</u> 1535860 /		<u>Alt Order #</u> 25329726
<u>Product</u> Issue		
<u>Contract Dates</u> 10/25/16 - 10/31/16		<u>Estimate #</u> 5661
<u>Advertiser</u> AFSCME People		<u>Original Date / Revision</u> 10/13/16 / 10/14/16
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WYFF 4	<u>Account Executive</u> Meredith Thompson	<u>Sales Office</u> Eagle-Washingt
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agency Code</u>	<u>Advertiser Code</u> 194	<u>Product 1/2</u> 207
<u>Agency Ref</u>		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	WYFF	10/25/16	10/31/16	NBC Today Show	7-9am		:30				NM	2	\$2,000.00
		Class of Time - Fixed Non Pre-emptible											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/25/16	10/31/16	MTWTF--				2	\$1,000.00				
N 2	WYFF	10/25/16	10/31/16	LIVE WITH KELLY	9-10am		:30				NM	3	\$1,500.00
		Class of Time - Fixed Non Pre-emptible											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/25/16	10/31/16	MTWTF--				3	\$500.00				
N 3	WYFF	10/25/16	10/31/16	ACCESS HW DAY	1230P-1P		:30				NM	3	\$1,200.00
		Class of Time - Fixed Non Pre-emptible											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/25/16	10/31/16	MTWTF--				3	\$400.00				
N 4	WYFF	10/25/16	10/31/16	Entertainment Tonight	7-730p		:30				NM	4	\$4,000.00
		Class of Time - Pre-emptible with notice											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/25/16	10/31/16	MTWTF--				4	\$1,000.00				
N 5	WYFF	10/25/16	10/31/16	Inside Edition	730-8pm		:30				NM	4	\$4,000.00
		Class of Time - Pre-emptible with notice											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/25/16	10/31/16	MTWTF--				4	\$1,000.00				
N 6	WYFF	10/25/16	10/31/16	NBC Tonight Show	1135pm-1235xm		:30				NM	2	\$1,000.00
		Class of Time - Fixed Non Pre-emptible											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/25/16	10/31/16	MTWTF--				2	\$500.00				
N 7	WYFF	10/25/16	10/31/16	Late Night	1235-135x		:30				NM	3	\$600.00
		Class of Time - Fixed Non Pre-emptible											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/25/16	10/31/16	MTWTF--				3	\$200.00				
N 8	WYFF	10/25/16	10/31/16	LAST CALL WITH CARSON	135-205x		:30				NM	3	\$300.00
		Class of Time - Fixed Non Pre-emptible											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.

Hearst Television Inc., does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Advertiser hereby represents and warrants that it is not purchasing broadcast air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



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10/25/16 - 10/31/16	Issue	5661

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AFSCME People	10/13/16 / 10/14/16

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		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/25/16	10/31/16	MTWTF--				3	\$100.00				
N 9	WYFF	10/27/16	10/27/16	Blacklist	10-11pm		:30				NM	1	\$4,500.00
Class of Time - Fixed Non Pre-emptible													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/24/16	10/30/16	---T---				1	\$4,500.00				
N 10	WYFF	10/29/16	10/29/16	NBC Saturday Today	8-10am		:30				NM	1	\$750.00
Class of Time - Fixed Non Pre-emptible													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/24/16	10/30/16	-----S-				1	\$750.00				
N 11	WYFF	10/30/16	10/30/16	NBC Sunday Today	8-9am		:30				NM	1	\$900.00
Class of Time - Pre-emptible with notice													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/24/16	10/30/16	-----S				1	\$900.00				
N 12	WYFF	10/30/16	10/30/16	NBC Meet the Press	9-10am		:30				NM	1	\$900.00
Class of Time - Pre-emptible with notice													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/24/16	10/30/16	-----S				1	\$900.00				
Totals								0.00				28	\$21,650.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
09/26/16 - 10/30/16	21	\$17,050.00	(\$2,557.50)	\$14,492.50
10/31/16 - 10/31/16	7	\$4,600.00	(\$690.00)	\$3,910.00
Totals	28	\$21,650.00	(\$3,247.50)	\$18,402.50

Signature: _____ **Date:** _____

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